



REQUEST FOR PROPOSAL

Veritas Backup Solutions & Tape Library

25th March , 2024

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TPL INSURANCE PROFILE AND SERVICES:

TPL Insurance Limited (formerly TPL Direct Insurance Limited) was incorporated in Pakistan as public limited company under Companies Ordinance 1984 (now Companies Act, 2017) to carry out general insurance business. Security Exchange Commission of Pakistan (SECP) under SECP Takaful Rules, 2012, allowed the company to work as Window Takaful Operator on September 4, 2014. TPL Insurance Limited have grown from strength-to-strength, delivering superior and hassle-free risk management services to clients, which include:

- Auto Direct
- Home Direct
- Health Direct
- Travel Direct
- Property
- Engineering
- Marine

Our position in the market has bolstered, with robust and sustainable financial backing, administration processes and technology-driven innovation that reinforces our ability to lead the way in the insurance industry in Pakistan.

PURPOSE:

The purpose of this Request for Proposal (RFP) is to contract with a qualified firm which can provide, install, deploy and configure Veritas netbackup and Appliance, configuration of veritas appliance and Tape Library in accordance with latest technology being used in the market.

SCOPE:

TPL intends to procure latest technology equipment for their Infrastructure, which includes Veritas backup Appliance and Tape Library. All the necessary Licenses, software and hardware must also be proposed with the Solution. No component whatsoever would be provided by TPL. Licenses should be with single vendor with one-year principal backed OEM support for software and 3 years for Hardware along with local support.

AWARD CRITERIA:

Enter the criteria that will be used to determine the award.

Criteria #1 – 100% Compliant Technical Solution with lowest bid price.

Criteria #2 – Country-Wide Local Certified Team and OEM Support Available.

RFP CONTACT:

Furqan Ul Huda & Syed Navid Hussain will be the sole contact for this RFP. Communication with any other TPL Insurance employee or consultant during the RFP period is not permitted, and may result in your company being disqualified from the evaluation process. Any and all questions relating to the content, timeline, or requirements outlined in this RFP, as well as the associated proposals, should be made only via email to Furqan Ul Huda furqan.huda@tplcorp.com and Syed Navid Hussain Navid.hussain@tplcorp.com.

TPL Insurance Ltd. will help clarify any issues or questions regarding this RFP. It is the vendor's responsibility to seek this clarification.

RFP RESPONSE FORMAT:

Proposals submitted in response to this RFP are to be sent in a Word document or Adobe PDF format as an attachment to an email to: Furqan Ul Huda furqan.huda@tplcorp.com & Syed Navid Hussain Navid.hussain@tplcorp.com also, hardcopies of the proposal are required, 1 original and 1 copy. Proposals must be submitted in sealed envelopes clearly marked " Veritas Backup Solutions & Tape Library ", the name of the supplier, and either "Original" or "Copy," as applicable, on the outside of the envelope.

Proposals are to be addressed as follows:

Company Name: TPL Insurance Ltd.
Company Address: Corporate Office
Plot 19 B, near Roomi Masjid,
S.M.C.H.S, Shahrah-e-Faisal, Karachi.

Attention: Furqan Ul Huda & Syed Navid Hussain

CONTACT:

The following personnel will be the sole contact for this RFP.

Furqan Ul Huda furqan.huda@tplcorp.com
Syed Navid Hussain Navid.hussain@tplcorp.com

TIMEFRAME AND KEY DATES:

Activity	Date
RFP Issued	25 th March, 2024
Vendor RFP Questions Due (via Email Only)	26 th March, 2024
Vendor RFP Responses Due	28 th March, 2024
Proposal Evaluation	30 st March, 2024
Vendor(s) Negotiations	3 rd April, 2024
Award Notification(s)	8 th April, 2024

VERITAS:

Veritas Data Protection offers a user-friendly and secure solution to streamline the process. Pre-configured Veritas Backup Appliances take the complexity out of setup and management. Need to free up space and speed up backups? Their built-in deduplication technology tackles both issues head-on. Veritas Data Protection is also built to scale, allowing you to effortlessly add capacity as your data grows. Most importantly, it prioritizes security with features that shield your information from cyber threats. By combining pre-integrated Veritas NetBackup software for backup and deduplication, Veritas Data Protection offers a comprehensive and user-friendly solution for all your data storage needs.

VERITAS APPLIANCE & TAPE LIBRARY SPECIFICATIONS:

Veritas Appliance specifications:

- Model: Veritas Appliance 36TB (usable capacity).
- 3-Year OEM and Partner Support for hardware/software (Mission Critical 24/7).
- Should have spare drive(s) for fault tolerance (RAID 6).
- The forthcoming expansion will provide a storage capacity of 65TB. The initial expansion will be offered at discounted rates and will include support in addition to the primary backup appliance.

Connectivity:

- 10G/25G SFP+ ports (QTY-4) with SFP+ transceivers and FC Cable for Core switch connectivity.
- 8G/16G/32G Fibre Channel (FC) SFP+ ports (Quantity 4) with SFP+ transceivers and FC cable for new Tape Library connection.

Dual Power Supply:

- Required for both Veritas Appliance and new Tape Library.

Veritas NetBackup Software:

- The following are the licensing details for a one-year renewal period.

Entitlement Owner (VEMS Account)	Entitlement ID	Product Name/Description	Quantity	Support ID	Item Instance Number
TPL TRAKKER LTD ID:59465965	A5148056656	32510-M0008 NETBACKUP ENTERPRISE XPLAT 1 FRONT END TB ONPREMISE STANDARD SUBSCRIPTION + ESSENTIAL MAINTENANCE LICENSE INITIAL 12MO CORPORATE	6	2683-8450-1911	4385095

- Assistance required for managing backups from existing appliance to the new Veritas Appliance.
- 24/7 Veritas support will be required.

Tape Library:

- The tape library is equipped with two LTO-8 tape drives.
- Enclosure with capacity for 24 cartridges (includes 50 cartridges total).
- LTO8 Tape Media, 5 Pack Qty-2. Cleaning Tape Cartridge for LTO with Barcode Labels ,1 pack.
- The tape library will have FC ports available, and FC cables are necessary as outlined for the said tape library.
- 3-Year OEM and Partner Support for hardware/software.

Official Training:

- The administration training for NetBackup is intended for one person.

PARTNER RESPONSIBILITY:

Partner responding to this RFP should provide detailed proposals that address each of these requirements. The proposals should include:

- Latest Veritas Appliance model proposed with initial expansion details.
- Latest LTO 8 Tape Library model proposed with new technology feature covered.
- Implementation plan for integrating the new solution with existing infrastructure.
- Cost breakdown for equipment, software and services.
- Information on scalability and maximum expansion capabilities.

By providing this information, solution integrators can demonstrate their understanding of your needs and propose a comprehensive solution that meets your data storage expansion requirements.