



REQUEST FOR PROPOSAL

HPE StoreOnce & MSA Storage Upgrade

27th November, 2021

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TPL INSURANCE PROFILE AND SERVICES:

TPL Insurance Limited (formerly TPL Direct Insurance Limited) was incorporated in Pakistan as public limited company under Companies Ordinance 1984 (now Companies Act, 2017) to carry out general insurance business. The company was allowed to work as Window Takaful Operator on September 4, 2014 by Security Exchange Commission of Pakistan (SECP) under SECP Takaful Rules, 2012.

TPL Insurance Limited have grown from strength-to-strength, delivering superior and hassle-free risk management services to clients which include:

- Auto Direct
- Home Direct
- Health Direct
- Travel Direct
- Property
- Engineering
- Marine

Our position in the market has bolstered, with robust and sustainable financial backing, administration processes and technology-driven innovation that reinforces our ability to lead the way in the insurance industry in Pakistan.

PURPOSE:

The purpose of this Request for Proposal (RFP) is to contract with a qualified firm which can provide, install, deploy and configure HPE Store Ever MSL2024 Tape Library in accordance with latest technology being used in the market.

SCOPE:

TPL intends to procure latest technology equipment for their Infrastructure, which includes HPE StoreOnce & MSA Storage Upgrade. All the necessary Licenses, software and hardware must also be proposed with the Solution. No component whatsoever would be provided by TPL. Licenses should be with single vendor with one-year principal backed OEM support for software and 3 years for Hardware along with local support.

AWARD CRITERIA:

Enter the criteria that will be used to determine the award.

Criteria #1 – 100% Compliant Technical Solution with lowest bid price.

Criteria #2 – Country-Wide Local Certified Team and OEM Support Available.

RFP CONTACT:

Owais Shahid Khan & Fahad Iftikhar Khan will be the sole contact for this RFP. Communication with any other TPL Insurance employee or consultant during the RFP period is not permitted, and may result in your company being disqualified from the evaluation process. Any and all questions relating to the content, timeline, or requirements outlined in this RFP, as well as the associated proposals, should be made only via email to Owais Shahid Khan owais.shahid@tplcorp.com And Fahad Iftikhar Khan fahad.iftikhar@tplcorp.com

TPL Insurance Ltd. will help clarify any issues or questions regarding this RFP. It is the vendor's responsibility to seek this clarification.

RFP RESPONSE FORMAT:

Proposals submitted in response to this RFP are to be sent in a Word document or Adobe PDF format as an attachment to an email to: Owais Shahid Khan owais.shahid@tplcorp.com & Fahad Iftikhar Khan fahad.iftikhar@tplcorp.com Also, hardcopies of the proposal are required, 1 original and 1 copy. Proposals must be submitted in sealed envelopes clearly marked " HPE StoreOnce & MSA Storage Upgrade ", the name of the supplier, and either "Original" or "Copy," as applicable, on the outside of the envelope.

Proposals are to be addressed as follows:

Company Name: TPL Insurance Ltd.
Company Address: Corporate Office
19-B, S.M.C.H.S, near Roomi Masjid, Shahrah-e-Faisal, Karachi.

Attention: Mr. Owais Shahid Khan & Fahad Iftikhar Khan

CONTACT:

The following personnel will be the sole contact for this RFP.

Owais Shahid Khan owais.shahid@tplcorp.com
Fahad Iftikhar Khan fahad.iftikhar@tplcorp.com

TIMEFRAME AND KEY DATES:

Activity	Date
RFP Issued	27 st November, 2021
Vendor RFP Questions Due (via Email Only)	30 th November, 2021
Vendor RFP Responses Due	3 rd December, 2021
Proposal Evaluation	7 th December, 2021
Vendor(s) Negotiations	9 th December, 2021
Award Notification(s)	10 th December, 2021

HPE STOREONCE & MSA STORAGE UPGRADE:

HPE is currently undergoing tremendous growth, accelerated by access to value-added features and applications only HPE can provide. Additionally, the cost benefits of converging hardware are adding to the rapid acceptance of this technology.

HPE StoreOnce & MSA Storage Upgrade Requirements:

HPE StoreOnce 3640 48TB - Qty 1		
Qty	Product #	Product Description
1	BB955A	HPE StoreOnce 3640 48TB System
1	BB986A	HPE StoreOnce Gen4 16Gb Fibre Channel Network Card
1	BB987A	HPE StoreOnce Gen4 16Gb Fibre Channel Network Card LTU
1	BB994AAE	HPE StoreOnce Encryption E-LTU
1	HU4A6A3	HPE 3Y Tech Care Essential Service - 24/7
1	HU4A6A3-ZGZ	HPE StoreOnce 3640 48TB System Support
HPE MSA 2050 Upgrade - Qty 1		
Qty	Product #	Product Description
1	Q1J07B	HPE MSA 2050 SFF Disk Enclosure
14	N9X96A	HPE MSA 800GB 12G SAS Mixed Use SFF (2.5in) 3yr Warranty Solid State Drive
1	407339-B21	HPE External Mini SAS 2m Cable

Training:

- 3 Detailed Technical Training from Authorized Training Centre for above solution.
- 3 Sessions for End User Training.