



**REQUEST FOR PROPOSAL (RFP)**  
**FOR**  
**VULNERABILITY ASSESSMENT & PENETRATION TESTING**

**Date: Oct 28<sup>h</sup>, 2022**

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## 1 About the Company

TPL Insurance Limited (formerly TPL Direct Insurance Limited) was incorporated in Pakistan as public limited company under Companies Ordinance 1984 (now Companies Act, 2017) to carry out general insurance business. The company was allowed to work as Window Takaful Operator on September 4, 2014 by Security Exchange Commission of Pakistan (SECP) under SECP Takaful Rules, 2012.

TPL Insurance Limited have grown from strength-to-strength, delivering superior and hassle-free risk management services to clients which include:

- Auto Direct
- Home Direct
- Health Direct
- Travel Direct
- Property
- Engineering
- Marine

Our position in the market has bolstered, with robust and sustainable financial backing, administration processes and technology-driven innovation that reinforces our ability to lead the way in the insurance industry in Pakistan.

## 2 Purpose

TPL Insurance Limited requests proposal for vulnerability assessment and penetration testing from competent information security organizations and professionals with extensive experience in the field of vulnerability assessment and penetration testing of applications, databases, systems, networks to identify and evaluate vulnerabilities and the impact it may have when exploited of the in-scope information systems; and to strengthen the controls to mitigate the risk.

## 3 Scope of Work

The scope of engagement is to conduct vulnerability assessment and penetration testing (*referred herein as "VAPT"*):

- 1. External and Internal VAPT of web applications including their underlying infrastructure:**
  - Total number of web applications **15**
  - Total number of database server **1**
- 2. Static and Dynamic testing of android mobile application** **2**

### 3. Static and Dynamic testing of iOS mobile application

1

### 4. Revalidation/ follow-up on the closure of reported observations

*Please note:*

- *IP/ URL/ APK/ IPX shall be disclosed upon awarding of the contract*
- *For mobile application, it is expected that security of underlying web service and database shall also be evaluated against point no. 2 & 3.*

## 4 Deliverable

Written reports should be submitted as a deliverable of the project. The reports should at the minimum comprise of the scope of work, methodology/ approach, executive summary, details of vulnerabilities identified (observation), its risk, risk rating and specific practical recommendations to remediate it. The reports should also provide details of both successful and unsuccessful exploits executed by the penetration tester against reported vulnerability.

Same pattern should be followed for revalidation/ follow-up report.

## 5 Proposal Requirements, Format & Evaluation Criteria

The following information must be provided in the proposal:

- a. A brief company profile along with details of:
  - Similar nature of projects completed during last 2 years along with description of service provided and the client names (*where possible*)
  - Project/ services provided to TPL Corp Limited, its subsidiaries or its associates in past 5 years (*if any*).
- b. Detailed approach for conducting vulnerability assessment and penetration testing.
- c. High Level Project Plan
- d. Details of deliverable format (*sample report format*)
- e. Pricing for the service
- f. Details of the persons who will be designated to perform the required services (*fieldwork*) which should comprise of the following:
  - Relevant experience, qualification and certifications
  - List of clients on which the designated person performed similar nature of vulnerability assessment and penetration tests during last two (2) years; along with client contact name, email address and a contact phone number.

### 5.1 Proposal Format

Proposals may be submitted **either** via:

- Email

In Softcopy (*Word or PDF format*) with subject “**TPL Insurance - Vulnerability Assessment & Penetration Testing**”

Proposals should be sent to [furqan.huda@tplcorp.com](mailto:furqan.huda@tplcorp.com) and [sehrish.muftaba@tplcorp.com](mailto:sehrish.muftaba@tplcorp.com)

**OR**

Hardcopy: One (1) Original and one (1) copy of original in sealed envelopes clearly marked  
Proposals should be addressed as follows:

**Attention: Mr. Furqan ul Huda & Mr. Muhammad Salman Khan**

**TPL INSURANCE LIMITED**

**Company Address:** Plot 19 B, near Roomi Masjid,

S.M.C.H.S, Shahrah-e-Faisal, Karachi

Responses to this RFP are requested to be submitted latest by **Nov 10, 2022 by 5:00 p.m.**

- Contact

The following personnel will be the sole contact for this RFP.

Contact	Email Address
Furqan ul Huda	<a href="mailto:furqan.huda@tplcorp.com">furqan.huda@tplcorp.com</a>
Muhammad Salman Khan	<a href="mailto:salman.khan@tplcorp.com">salman.khan@tplcorp.com</a>

Any and all questions relating to the content, timeline, or requirements outlined in this RFP, as well as the associated proposals, should be made via email. TPL Insurance Limited will help clarify any issues or questions regarding this RFP. It is the vendor’s responsibility to seek this clarification.

Communication with any other TPL Corp Limited, its subsidiaries and/ or its associate’s employee or consultant during the RFP period is not permitted, and may result in your company being disqualified from the evaluation process.

## 5.2 Evaluation Criteria

The following shall form the basis of evaluation criteria:

- a. Best fit technical solution (industry’s standards, best practices, benchmarks) with lowest bid price
- b. Qualifications and relevant experience of company as well as of personnel who will perform the fieldwork.

## 6 Timeframe and Key Dates

Activity	Date
RFP issued	Nov 01, 2022
Vendor RFP questions due	Nov 03, 2022
Submission of proposal by vendor	Nov 10, 2022
Award notification(s)	Nov 15, 2022

## 7 Confidentiality

This RFP and TPL Insurance Limited’s process of evaluating sourcing opportunities, as well as the timing and content of any correspondence, meeting, discussions, and negotiations between TPL Insurance Limited and the Respondent, will be deemed “Confidential Information”.

Respondents must recognize and acknowledge that TPL Insurance Limited operates in a highly competitive business environment and, for that reason, expects that Respondents will treat all materials and data provided by TPL Insurance Limited as confidential.